



June 17, 2015

## Jabil Announces Third Quarter Results

### **Company Maintains Full-Year Core EPS Outlook of \$2 per Share**

[Slide Presentation](#)

[Statement of Income and Balance Sheet Data for Third Quarter 2015](#)

[Forward-Looking Statement](#)

**St. Petersburg, FL - June 17, 2015...**Today Jabil Circuit, Inc. (NYSE: JBL), reported preliminary, unaudited financial results for its third quarter of fiscal year 2015. The company reported third quarter net revenue of \$4.4 billion, a 15 percent increase from the third quarter of fiscal year 2014.

"We continue to make great progress as we further diversify our business, and our fiscal third quarter is another good indication that we're executing against our growth strategy. During the quarter, our Electronics Manufacturing Services segment delivered strong operating performance, while our Diversified Manufacturing Services segment increased revenue by 41 percent year over year," said Mark T. Mondello, Chief Executive Officer. "I'm pleased with our performance year to date and I believe we're well-positioned and poised to capture further growth in fiscal 2016," he added.

U.S. generally accepted accounting principles (U.S. GAAP) operating income for the third quarter was \$135.4 million and U.S. GAAP net diluted earnings per share was \$0.37. Core operating income (as defined below) was \$160.5 million and core diluted earnings per share (as defined below) was \$0.49.

Jabil's two reporting segments delivered the following revenue results for the company's third fiscal quarter:

- ┆ Electronics Manufacturing Services: \$2.8 billion.
- ┆ Diversified Manufacturing Services: \$1.6 billion.

*(Definitions used: "U.S. GAAP" means U.S. generally accepted accounting principles. Jabil defines core operating income as U.S. GAAP operating income before amortization of intangibles, stock-based compensation expense and related charges, restructuring and related charges, distressed customer charges, acquisition costs and certain purchase accounting adjustments, loss on disposal of subsidiaries, settlement of receivables and related charges, impairment of notes receivable and related charges and goodwill impairment charges. Jabil defines core earnings as U.S. GAAP net income before amortization of intangibles, stock-based compensation expense and related charges, restructuring and related charges, distressed customer charges, acquisition costs and certain purchase accounting adjustments, loss on disposal of subsidiaries, settlement of receivables and related charges, impairment of notes receivable and related charges, goodwill impairment charges, income (loss) from discontinued operations, gain (loss) on sale of discontinued operations and certain other expenses, net of tax and certain deferred tax valuation allowance charges. Jabil defines core diluted earnings per share as core earnings divided by the weighted average number of outstanding diluted shares as determined under U.S. GAAP. Jabil calculates its core return on invested capital by annualizing its after-tax core operating income for its most recently ended quarter and dividing that by a two quarter average of its net invested capital base. Jabil reports core operating income, core earnings, core diluted and basic earnings per share and core return on invested capital to provide investors an additional method for assessing operating income, earnings, diluted earnings per share and return on invested capital from what it believes are its core manufacturing operations. See the accompanying reconciliation of Jabil's core operating income to its U.S. GAAP operating income, its calculation of core earnings and core diluted earnings per share to its U.S. GAAP net income and U.S. GAAP earnings per share, its calculation of core return on invested capital and additional information in the supplemental information.)*

Quarterly Results	Q3 2015	Q3 2014
Net revenue	\$4.4 billion	\$3.8 billion
U.S. GAAP operating income (loss)	\$135.4 million	\$(1.6) million
U.S. GAAP net income	\$72.2 million	\$188.3 million
U.S. GAAP net diluted earnings per share	\$0.37	\$0.93
U.S. GAAP return on invested capital	13.9%	(2.6)%
Core operating income	\$160.5 million	\$45.3 million
Core earnings (loss)	\$96.5 million	\$(11.3) million
Core diluted earnings (loss) per share	\$0.49	\$(0.06)
Core return on invested capital	17.1%	2.6%

## Business Update

"We're on track to deliver approximately 13 percent revenue growth and \$2.00 in core earnings per share for this fiscal year, all while continuing to invest for future growth - quite an accomplishment when one considers the current macro environment," Mondello said. Management updated its fiscal year 2015 revenue outlook of \$17.7 billion - \$17.9 billion and core earnings per share of \$1.95 - \$2.05.

### Fourth quarter fiscal 2015 guidance:

- Net revenue \$4.45 billion to \$4.65 billion
- U.S. GAAP operating income \$107 million to \$140 million
- U.S. GAAP net diluted earnings per share \$0.27 to \$0.38 per diluted share
- Core operating income \$135 million to \$165 million
- Core diluted earnings per share \$0.40 to \$0.50 per diluted share
- Diversified Manufacturing Services Increase revenue 35 percent year over year
- Electronics Manufacturing Services Increase revenue 1.5 percent year over year

(U.S. GAAP net diluted earnings per share for the fourth quarter of fiscal year 2015 are currently estimated to include \$0.03 per share for amortization of intangibles, \$0.08 per share for stock-based compensation expense and related charges and \$0.02 to \$0.01 per share for restructuring and related charges.)

*FORWARD LOOKING STATEMENT: This news release contains forward-looking statements, including those regarding our anticipated financial results for our third quarter of fiscal year 2015; our positioning for, and ability to capture future growth, in fiscal 2016; our delivery of revenue growth and core earnings per share for fiscal 2015; our continuing to invest for future growth; our currently expected fiscal year 2015 revenues and core earnings per share; and our currently expected fourth quarter of fiscal year 2015 net revenue (including that of our segments), core and U.S. GAAP operating income, core and U.S. GAAP diluted earnings per share results and the components thereof. The statements in this news release are based on current expectations, forecasts and assumptions involving risks and uncertainties that could cause actual outcomes and results to differ materially. These risks and uncertainties include, but are not limited to: our determination as we finalize our financial results for our third quarter of fiscal year 2015 that our financial results and conditions differ from our current preliminary unaudited numbers set forth herein; fluctuations in our stock's market price; fluctuations in operating results and cash flows; unexpected, adverse seasonal impacts on demand; changes in macroeconomic conditions, both in the U.S. and internationally; the occurrence of, success and expected financial results from, product ramps; our financial performance during and after the current economic conditions; our ability to maintain and improve costs, quality and delivery for our customers; risks and costs inherent in litigation; whether our realignment of our capacity will adversely affect our cost structure, ability to service customers and labor relations; our ability to take advantage of perceived benefits of offering customers vertically integrated services; changes in technology; competition; anticipated growth for us and our industry that may not occur; managing rapid growth; managing rapid declines in customer demand and other related customer challenges that may occur; our ability to successfully consummate acquisitions and divestitures; managing the integration of businesses we acquire; risks associated with international sales and operations; retaining key personnel; our dependence on a limited number of large customers; business and competitive factors generally affecting the electronic manufacturing services industry, our customers and our business; other factors that we may not have currently identified or quantified; and other risks, relevant factors and uncertainties identified in our Annual Report on Form 10-K for the fiscal year ended August 31, 2014, subsequent Reports on Forms 10-Q and 8-K and our other securities filings. Jabil disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.*

**Supplemental Information:** The financial results disclosed in this release include certain measures calculated and presented in accordance with U.S. GAAP. In addition to the U.S. GAAP financial measures, Jabil provides supplemental,

non-U.S. GAAP financial measures to facilitate evaluation of Jabil's core operating performance. The non-U.S. GAAP financial measures disclosed in this release exclude certain amounts that are included in the most directly comparable U.S. GAAP measures. The non-U.S. GAAP or core financial measures disclosed in this release do not have standard meanings and may vary from the non-U.S. GAAP financial measures used by other companies. Management believes core financial measures (which exclude the effects of the amortization of intangibles, stock-based compensation expense and related charges, restructuring and related charges, distressed customer charges, acquisition costs and certain purchase accounting adjustments, loss on disposal of subsidiaries, settlement of receivables and related charges, impairment of notes receivable and related charges, goodwill impairment charges, income (loss) from discontinued operations, gain (loss) on sale of discontinued operations and certain other expenses, net of tax and certain deferred tax valuation allowance charges) are a useful measure that facilitates evaluating the past and future performance of Jabil's ongoing operations on a comparable basis. Jabil reports core operating income, core return on invested capital, core earnings and core diluted and basic earnings per share to provide investors an additional method for assessing operating income, earnings and earnings per share from what it believes are its core manufacturing operations. Included in this release are Condensed Consolidated Statements of Operations as well as a reconciliation of the disclosed core financial measures to the most directly comparable U.S. GAAP financial measures.

**Company Conference Call Information:** Jabil will hold a conference call to discuss the third quarter of fiscal year 2015 earnings today at 4:30 p.m. ET live on the Internet at <http://www.jabil.com>. The call will be recorded and archived on the web at <http://www.jabil.com>. A taped replay of the conference call will also be available June 17, 2015 at approximately 7:30 p.m. ET through midnight on June 24, 2015. To access the replay, call (855) 859-2056 from within the United States, or (404) 537-3406 outside the United States. The pass code is: 51814878. An archived webcast of the conference call will be available at <http://www.jabil.com/investors/>.

### **About Jabil**

Jabil is an electronic product solutions company providing comprehensive electronics design and manufacturing product management services to global electronics and technology companies. Offering complete product supply chain management from facilities in 25 countries, Jabil provides comprehensive, individualized-focused solutions to customers in a broad range of industries. Jabil common stock is traded on the New York Stock Exchange under the symbol, "JBL". Further information is available on Jabil's website: [jabil.com](http://www.jabil.com).

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