

Third Quarter 2012 Financial Results

June 19, 2012

JABIL

Forward-Looking Statement

This presentation contains forward-looking statements, including those regarding our anticipated financial results for our third quarter of fiscal year 2012; the ramping of new products; specific customer challenges; muted end-markets; our focus in the fourth fiscal quarter; our fiscal 2013 performance and our currently expected fourth quarter of fiscal year 2012 net revenue, core operating income, core and GAAP earnings per share results and the components thereof. The statements in this news release are based on current expectations, forecasts and assumptions involving risks and uncertainties that could cause actual outcomes and results to differ materially. These risks and uncertainties include, but are not limited to: our determination as we finalize our financial results for our third fiscal quarter of fiscal year 2012 that our financial results and conditions differ from our current preliminary unaudited numbers set forth herein; an unexpected difference in our focus in the fourth fiscal quarter; unexpected, adverse seasonal impacts on demand; changes in macroeconomic conditions, both in the U.S. and internationally; our financial performance during and after the current economic conditions; our ability to maintain and improve costs, quality and delivery for our customers; risks and costs inherent in litigation; whether our realignment of our capacity will adversely affect our cost structure, ability to service customers and labor relations; our ability to take advantage of perceived benefits of offering customers vertically integrated services; changes in technology; competition; anticipated growth for us and our industry that may not occur; managing rapid growth; managing rapid declines in customer demand and other related customer challenges that may occur; our ability to successfully consummate acquisitions and divestitures; managing the integration of businesses we acquire (including, with respect to the acquisition of the Italian and French sites, potential unknown liabilities and the costs associated with addressing potential reduced business activity at these sites); risks associated with international sales and operations; retaining key personnel; our dependence on a limited number of large customers; business and competitive factors generally affecting the electronic manufacturing services industry, our customers and our business; other factors that we may not have currently identified or quantified; and other risks, relevant factors and uncertainties identified in our Annual Report on Form 10-K for the fiscal year ended August 31, 2011, subsequent Reports on Form 10-Q and Form 8-K and our other securities filings. Jabil disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

Third Quarter 2012 Income Highlights

	Three months ended		
	May 31, 2012	May 31, 2011	% Inc / (Dec)
Net revenue	\$4,251	\$4,228	1%
GAAP operating income	\$157	\$153	3%
GAAP net income	\$101	\$105	(3%)
GAAP diluted earnings per share	\$0.48	\$0.47	2%
Core operating income ¹	\$190	\$178	7%
Core earnings ⁴	\$134	\$129	4%
Core diluted earnings per share ²	\$0.64	\$0.58	10%

(In millions, except EPS)

Third Quarter 2012 Segment Results

- **Diversified Manufacturing – 44%**

- Annual increase of 22%
- Core operating income¹ 6.5%

- **Enterprise & Infrastructure – 31%**

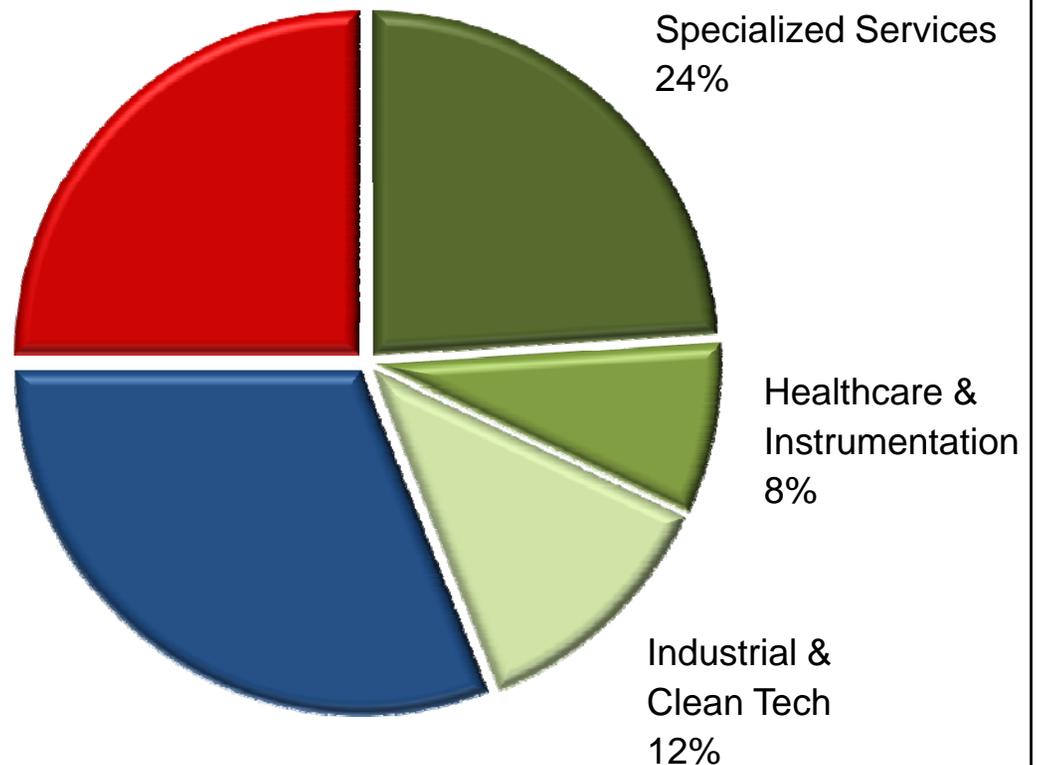
- Annual decrease of 4%
- Core operating income¹ 2.2%

- **High Velocity – 25%**

- Annual decrease of 20%
- Core operating income¹ 3.7%

- **Total Company**

- Annual increase of 1%
- Core operating income¹ 4.5%



Solid Year-over-Year Performance

	Three Months Ended	
	Q3 FY12	Q3 FY11
GAAP ROIC	19%	24%
EBITDA ³	\$275M	\$255M
EBITDA ³ as % of Revenue	6.5%	6.0%
Cash Flow from Operations	\$186M	\$157M
Cash Balance	\$742M	\$911M

A Look Back: Fiscal Q3 2012 Guidance vs. Results

	Fiscal Q3 12 Guidance	Fiscal Q3 12 Results
Net Revenue	\$4.2 - \$4.4 Billion	\$4.25 Billion
Core Operating Income ¹	\$185M - \$205M	\$190M
Core Operating Margin ⁶	4.4% - 4.6%	4.5%
Core Diluted EPS ²	\$0.60 - \$0.70	\$0.64
GAAP Diluted EPS	\$0.49 - \$0.59	\$0.48*
<i>(In millions, except EPS)</i>		

*\$0.53 excluding the distressed customer charge

Fourth Quarter Outlook

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Fourth Quarter 2012 Guidance

	Guidance
Net Revenue	\$4.1 - \$4.35 Billion
Core Operating Income ¹	\$170M - \$200M
Core Operating Margin ⁶	4.1% - 4.6%
Core Diluted EPS ²	\$0.54 - \$0.66
GAAP Diluted EPS	\$0.43 - \$0.55

Fourth Quarter 2012 Segment Guidance

- **Diversified Manufacturing** - estimated to increase 17% year-on-year
- **Enterprise & Infrastructure** - estimated to decline 5% year-on-year
- **High Velocity** - estimated to decline 22% year-on-year

CEO Remarks & Business Outlook

Appendix

Quarterly Sectors Percentage of Net Revenue

	Q4 FY11	Q1 FY12	Q2 FY12	Q3 FY12
<ul style="list-style-type: none"> ■ Diversified Manufacturing <ul style="list-style-type: none"> ■ Specialized Services ■ Healthcare & Instrumentation ■ Industrial & Clean Tech 				
Subtotal	40%	42%	44%	44%
■ Enterprise & Infrastructure	32%	28%	29%	31%
■ High Velocity	28%	30%	27%	25%

Third Quarter 2012 Operating Performance

	Q3 2012
Sales, General & Administrative	\$ 142.6M
Research & Development	\$ 6.5M
Amortization of Intangibles	\$ 3.5M
Stock-Based Compensation	\$ 20.1M
Net Interest Expense	\$ 27.6M
Core Tax Rate ⁵	17.2%
Capital Expenditures	\$ 111.3M

Fourth Quarter 2012 Operating Guidance

	Q4 2012
Sales, General & Administrative	3.4%
Research & Development	\$7M
Amortization of Intangibles	\$3M
Stock-Based Compensation	\$20M
Net Interest Expense	\$29M
Core Tax Rate ⁵	22% - 24%

Balance Sheet & Ratio Trends

	Q3 FY11	Q3 FY12
Sales cycle*	11 days	12 days
Inventory turns	7	7
Core return on invested capital "ROIC"⁷	29%	24%

*Days in accounts receivable + days in inventory – days in accounts payable

Reconciliation of Non-GAAP Financial Measures

The financial results disclosed in this presentation include certain measures calculated and presented in accordance with GAAP. In addition to the GAAP financial measures, Jabil provides supplemental, non-GAAP financial measures to facilitate evaluation of Jabil's core operating performance. The non-GAAP financial measures disclosed in this presentation exclude certain amounts that are included in the most directly comparable GAAP measures. The non-GAAP or core financial measures disclosed in this presentation do not have standard meaning and may vary from non-GAAP financial measures used by other companies. Management believes core financial measures are a useful measure that facilitates evaluating the past and future performance of Jabil's ongoing operations on a comparable basis. Jabil reports core operating income, core return on invested capital, core earnings and core earnings per share to provide investors an additional method for assessing operating income, earnings and earnings per share from what it believes are its core manufacturing operations.

1. Core operating income excludes amortization of intangibles, stock-based compensation expense and related charges, restructuring and impairment charges, goodwill impairment charges, certain distressed customer charges, settlement of receivables and related charges and loss on disposal of subsidiaries.
2. Core EPS excludes amortization of intangibles, stock-based compensation expense and related charges, restructuring and impairment charges, goodwill impairment charges, certain distressed customers charges, settlement of receivables and related charges, loss on disposal of subsidiaries, certain other expenses, net of tax and certain deferred tax valuation allowance charges.
3. Core operating income¹ + depreciation expense.
4. Core Earnings excludes amortization of intangibles, stock-based compensation expense and related charges, restructuring and impairment charges, goodwill impairment charges, certain distressed customers charges, settlement of receivables and related charges, loss on disposal of subsidiaries, certain other expenses, net of tax and certain deferred tax valuation allowance charges.

Reconciliation of Non-GAAP Financial Measures

5. Core Tax Rate excludes amortization of intangibles, stock-based compensation expense and related charges, restructuring and impairment charges, goodwill impairment charges, certain distressed customers charges, settlement of receivables and related charges, loss on disposal of subsidiaries, certain other expenses, net of tax and certain deferred tax valuation allowance charges.
6. Core operating income¹ / net revenue
7. Core Return on Invested Capital (ROIC) is calculated by annualizing the Company's after-tax non-GAAP operating income for its most recently-ended quarter and dividing that by a two quarter average net invested capital asset base. After-tax non-GAAP operating income excludes expenses and charges relating to the amortization of intangibles, stock-based compensation expense and related charges, restructuring and impairment charges, goodwill impairment charges, certain distressed customer charges, settlement of receivables and related charges and loss on disposal of subsidiaries. Net invested capital is defined as the sum of the averages of stockholders' equity and current and non-current portions of notes payable and long term debt, adjusted for the average cash and cash equivalents.
8. Free Cash Flow defined as Cash Provided by Operating Activities less Net Cash used in Investing Activities.
9. FCF Yield defined as Free Cash Flow⁸ as a percentage of EBITDA.
10. GAAP ROIC defined as $((\text{GAAP operating income} * (1 - \text{tax rate})) + (\text{interest expense} * \text{tax rate})) * 4 / (\text{average stockholders' equity} + \text{average notes payable and long-term debt, less current installment} + \text{average current installments of notes payable and long-term debt less average cash and cash equivalents})$.